

October 2018

Subject: 'No Deal' Brexit Preparations

Dear Valued Customer

The Government has stated that it has made significant progress in negotiations with the EU and remains confident we will leave with a good deal for both sides.

Notwithstanding this, it has also issued Technical Notices which detail its contingency plans and recommendations for businesses in order that they may prepare for all scenarios, including the outcome that we leave the EU without any deal in March 2019.

This letter is to communicate some of the plans and preparations that Alpha Laboratories is making to ensure continuity of supply of its products to customers, to the best of its ability. These include:-

- **Additional stock holding**
 - This is to ensure that any delays on the movement of goods at point of entry to the UK can be buffered
- **Consulting with suppliers**
 - To program additional manufacturing requirements and ensure any necessary plans are in place to ensure continuity of supply to Alpha Laboratories
- **Consulting with customs broker**
 - To ensure that resources are in place to undertake the additional administration as a Third country regarding importing and exporting goods
- **Communicating with customers**
 - To ensure we are taking account of any special requirements in our preparations

We understand that our products are critical to many organisations. Alpha Laboratories is a strong company and well placed to weather considerable disruption from a possible 'No Deal' Brexit. Please be assured we are putting significant contingency plans in place for this eventuality and also taking due note of the Government's recommendations.

If you wish to make us aware of any special circumstances relating to the supply of our products to you please contact me at:-
NoDealBrexit@alphalabs.co.uk, or write to me at the below address.

Yours sincerely



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